Grade 10 BMI3C Introduction To Marketing

SWOT Analysis Poster

Assignment:

You have just been hired to do some marketing research for a client. The client is currently unsure of their particular position in the marketplace and requires this information in order to determine the direction they want to move in the future with their organization. As a result, they have asked you to provide them with some advice. Here is your task:

- 1. Choose a "client" or company to do the research for that is within the "Arts & Culture" industry. A list of potential clients / companies have been provided for guidance you can choose one from this "screened list" or one on your own (this choice must be approved by the teacher before you proceed).
- 2. Conduct a SWOT analysis for the company. Use your combined knowledge of the organization as well as the internet to research and gather the relevant information that is required for your client. Ensure that you adequately cover each element of the analysis (Strengths, Weaknesses, Opportunities, Threats). Each area should define the element and provide specific examples that are relevant to your client's position in their industry. TIP: choose a client / company that you are somewhat familiar with, this will help you in creating a strong and reliable analysis.
- 3. Create a poster to display your findings and research for your client.

Your poster should be both informative and creative in nature. Yet, the ultimate goal is to provide your client with the research they requested – make sure this is the focus of your work. A simple example would be the following:



List of Potential Clients / Companies for Arts & Culture

Theatre

• Stratford Shakespeare Festival www.stratfordshakespearefestival.com

Shaw Festival <u>www.shawfest.com</u>

Drayton Festival <u>www.draytonentertainment.com</u>

The Second City www.secondcity.com
Lorraine Kimsa Theatre for Young People www.lktyp.ca
Soulpepper Theatre Company www.soulpepper.ca
Stage West Theatre www.stagewest.com

For more theatre options, visit http://www.theatreontario.org/content/on_stage.htm

Dance

National Ballet of Canada
Royal Winnipeg Ballet
http://www.ballet.ca/
http://www.rwb.org/

Grand River Academy of Dance
Bojangles Dance Arts
Fred Astaire Dance Studios
http://www.grandriverdance.com/
http://www.grandriverdance.com/
http://www.fredastaire.ca/

Impact Movement Studios Inc.
http://www.impactmovement.ca/

For more dance options, visit http://www.danceontario.ca/

Music

Long & McQuade

 Materloo Music (St. John's Music)
 MusicPlus
 The Beckett School

http://www.long-mcquade.com/
http://www.stjohnsmusic.com/
http://www.musicpluscorp.com/
http://www.beckettschool.com/

Renaissance School of the Arts http://www.renaissanceschoolofthearts.com/

For more music options, visit http://www.omea.on.ca/links.html

Visual/Fine Arts

AGO Art Gallery of Ontario
Imaginus
KW Art Gallery
http://www.ago.net/
http://www.imaginus.ca/
http://www.kwag.ca/en/

Cambridge Galleries
Gallery on the Grand
http://www.cambridgegalleries.ca/
http://www.galleryonthegrand.com/

For more visual/fine arts options, visit http://www.arts.on.ca/site4.aspx

Assessment:

Your poster will be evaluated based on the following rubric:

Level	1: Limited Level 2: Moderate Level 3: Considerable Level 4: High degree	Level
Know	ledge and Understanding	
•	Identified and explained the 4 elements of a SWOT analysis	
Think	ing & Inquiry	
•	Identified and explained relevant and applicable strengths, weaknesses, opportunities and threats for the business in a well supported manner	
Appli	cation	
•	Effectively presented ideas on the poster in a creative and organized manner (i.e. – title stands out, not cluttered, easy to read and follow, attractive, colourful, optimal amount of information is provided, etc.).	
Communication		
•	All areas are presented in a grammatically correct manner (i.e no spelling errors, proper grammar, etc.)	